

Columbia Energy is a full service provider of wireless internet located in South Eastern Washington. We have spent over a million dollars in system backbone and the installation of over 36 fixed wireless sites, which support our subscriber base that exceeds 750 subscribers within our service territory. Even though not a large internet provider we have strived to provide superior service and equipment upgrading when necessary.

We do NOT rely on federal subsidies to service our customers, which if provided would allow us a substantial advantage over our competitors. CenturyLink is undoubtedly motivated by their desire to receive additional funding because it chooses NOT to serve areas unless it obtains federal subsidies.

These funds would give CenturyLink an unfair advantage in areas already served by Columbia Energy and therefore these funds should only be used for competitive broadband in areas that are truly unserved.

Columbia Energy rates are substantially less than indicated by CenturyLink's claim. Today's published rates, even though not correctly reflected on the web site are 768kb/256kb at \$29.95 per month with an install fee of \$59.95 and no data caps. This is well below CenturyLink's claim that we exceed \$1159.00 per year. We have many more wireless internet package speeds available up to 3.5Mb/1.5Mb within our coverage area, that are also well below CenturyLink's claim. Our web site is in the process of being updated.

Our backbone is all licensed microwave to the internet and is currently capable of carrying speeds of 200Mb which is expandable to 400Mb when necessary. Our rates are very competitive and our service area is designed around rural communities and other areas where CenturyLink would not be able to provide service without federal subsidies.

We also offer satellite services where it would be impossible to get any other types of service including wire line which CenturyLink would most likely never serve without the subsidies. These services are resold and reflect slightly higher rates due to the requirements placed on Columbia Energy by our provider. Data caps are placed on these services only and reflect a very small number of our customers and only a very small percentage of these customers exceed their data caps.

The FCC has determined what constitutes "broadband" for purposes of the Map, and CenturyLink cannot change that definition by making up new and arbitrary performance criteria to suit its arguments. In order for CenturyLink to be correct, the FCC would have had to adopt these criteria, but it has not.

In reality the WISP coverage map does not accurately reflect our coverage within the South Eastern part of Washington because with the addition of satellite services there is very few potential subscribers where Columbia Energy is not able to provide reasonable prices and internet service.

In closing I would strongly urge the FCC to reject CenturyLink's proposal to use CAF Phase 1 funds for the deployment of broadband within already served areas.

Highspeed Broadband Internet

Columbia Energy offers Highspeed Broadband throughout Columbia and Walla Walla Counties. We offer Highspeed Wireless Broadband and Exede Satellite Internet service. No phone line required and they are available where you cannot get Cable or DSL. Contact us today at 509-526-4041 or 1 (800) 642-1231.

Highspeed Wireless Internet*

Speed	Price
768Kb/256Kb	\$29.95
1.5Mb/768Kb	\$39.95
2.5Mb/1Mb	\$49.95
3.5Mb/1.5Mb	\$69.95
Equip Lease	\$5.95/mo.
Installation	\$59.95
<i>Two year contract required</i>	

Broadband  **Extend**

Satellite Internet Service*

Monthly Data Allowance	Price
10GB	\$49.99
15GB	\$79.99
25GB	\$129.99
Equip Lease	\$5.95/mo.
Installation	\$199.95
<i>Two year contract required</i>	

exedeSM
by ViaSat

Services available in Burbank, College Place, Dayton, Eureka, Huntsville, Lyons Ferry, Milton-Freewater, Prescott, Pomeroy (Tucannon area), Starbuck, Touchet, Umapine, Waitsburg, Walla Walla, Wallula, *and*

*Speeds are not guaranteed and are delivered on a best effort basis. Prices are subject to change. Additional charges may apply for non-standard installation. Service not available in all areas. Applicable taxes are not included in the prices. Pricing effective 6/6/2012.

509-526-4041
(800) 642-1231

Powering your  **Internet**